

**HK TRUSTEES' ASSOCIATION LTD**  
**c/o Deacons**  
**6/F Alexandra House**  
**Chater Road, Central, Hong Kong**

Tel: 2551 8696  
Email: [queries@hktrustees.com](mailto:queries@hktrustees.com)  
Website: [www.hktrustees.com](http://www.hktrustees.com)

**A SEMINAR ON**  
**Employees Stock Ownership Plans : Pre-IPO and Post-IPO**

Speaker: Mr. Oliver Ng, Managing Director, BOCI Securities Limited  
Date: 25 August 2016  
Time: 5:30 p.m. – 7:00 p.m.  
Medium of sharing: Cantonese  
Venue: Deacons, 14/F Alexandra House, Chater Road, Central, HK

Oliver Ng is the Managing Director of BOCI Securities Limited, a wholly owned subsidiary of Bank of China. Oliver has been instrumental in developing comprehensive solutions for listed companies and their employees to conveniently manage their stock options, share appreciation rights, restricted shares, and other share incentive plans. Since launching their share incentive plan administration service in 2004, BOCI is now one of the largest service providers in this regard, managing over 85,000 employee accounts for more than 150 PRC based companies, which include Tencent and Alibaba.

For the seminar, Oliver aims to share his knowledge and experience with members who are interested to learn more about relevant aspects of **Employees Stock Ownership Plans (“ESOP”)** at both Pre-IPO and Post-IPO stages which are trust services related.

Contents are highlighted as below:

- ❖ Brief introduction of ESOP
- ❖ Reasons for adoption
- ❖ Structuring
- ❖ Implementation
- ❖ Exit plan
- ❖ Key concerns
- ❖ Case studies

Oliver has been in the financial services industry for nearly 30 years. After graduation from Simon Fraser University in Canada, he joined Toronto Dominion (“TD”) Bank in its Securities Brokerage Division. Oliver was transferred to Hong Kong in 1996 to set up the online brokerage business for TD Bank and was the first to introduce online trading of overseas stocks to Hong Kong investors.

In 2003, Oliver joined BOCI Securities to lead an initiative to integrate online brokerage into conventional brokerage business. As more and more PRC companies came to Hong Kong for IPOs starting 2005, they were faced with the difficulties of assisting their PRC employees to realize their profit from share options (due to foreign exchange controls) and at the same time ensuring proper withholding of PRC Individual Income Tax from the profit derived.

Sensing the pressing need for a comprehensive and automated solution to address the concerns of listed companies, Oliver augmented an online brokerage platform to support various employees share incentive schemes to enable plan participants to manage their share options and in the meantime utilize the products and services for wealth management through the same account.

Oliver is accredited by SFC as Responsible Officer for Types 1, 2, 4 regulated activities. He is the Chairman of Hong Kong Association of Online Brokers, Committee Member of Smart City Consortium, Founding Member of ASEAN Economic Cooperation Foundation, Claims Committee Member of The Investor Compensation Company Limited, and Honorary Securities Advisor of Monte Jade Science and Technology Association.

**HK TRUSTEES' ASSOCIATION LTD**

**PO Box 8493**

**GPO Hong Kong**

Tel: 2551 8696

Email: [queries@hktrustees.com](mailto:queries@hktrustees.com)

Website: [www.hktrustees.com](http://www.hktrustees.com)

**SEMINAR ENROLMENT FORM**

**Employees Stock Ownership Plans : Pre-IPO and Post-IPO**

Speaker: Mr. Oliver Ng, Managing Director, BOCI Securities Limited

Date: 25 August 2016

Time: 5:30 p.m. – 7:00 p.m.

Medium of sharing: Cantonese

Venue: Deacons, 14/F Alexandra House, Chater Road, Central, HK

The cost per person is HK\$300 for members of the HK Trustees' Association Ltd\* and STEP, and HK\$400 for non-members. (\*Any staff, not only the nominated representative of the HKTA member, can attend the seminar at a cost of \$300). Applications for ten or more members can enroll at a special discount fee of \$275 per person.

Please complete this form and return to us at the above address with your cheque made payable to “**HK TRUSTEES' ASSOCIATION LTD**”.

Alternatively, please deposit to our account no. 447-0-024582-3 with Standard Chartered Bank and send us the receipt with this form by email.

Name of Member/Company \_\_\_\_\_

Name(s) of attendee(s) \_\_\_\_\_

Cheque total: \_\_\_\_\_ Cheque No. \_\_\_\_\_

Contact Person: \_\_\_\_\_ Telephone: \_\_\_\_\_

Email: \_\_\_\_\_ Fax: \_\_\_\_\_

(NB: Payments are non-refundable unless the event is cancelled by the Association. Bookings are only confirmed with payment, on a first-come, first-served basis)