

HONG KONG TRUSTEES' ASSOCIATION LIMITED
(the "Association")

VOTING SLIP IN RELATION TO THE ELECTION OF MEMBERS OF THE EXECUTIVE COMMITTEE FOR THE ENSUING YEAR AT THE ANNUAL GENERAL MEETING OF THE ASSOCIATION ON THURSDAY, 8 DECEMBER 2016

Please insert a "✓" (tick) in the appropriate boxes below how you wish your votes to be cast.

Name of Candidate	For	Against	Abstain
Carolyn Butler The Hong Kong Trust Company Ltd			
Gabriel Cheung Brown Brothers Harriman Trustee Services (HK) Ltd			
Fan Choi Union Bancaire Privee, UBP SA HK Branch			
Chow Yu (Rebecca) Trident Trust Company (HK) Ltd			
Loretta Lam (Ma)			
Lau Ka Shi BCT Group (BCT Financial Ltd / Bank Consortium Trust Company)			
Lau Kar Yee Elaine AIA Pension & Trustee Co Ltd			
Andrew Law HSBC Institutional Trust Services (Asia) Ltd			
Stefano Mariani Deacons			
Daniel Mijic First Advisory Trust (Hong Kong) Ltd			
Jacqueline Shek HSBC Trustee (Hong Kong) Ltd			
Michael Shue Vistra Hong Kong Group			
Yuen Pui Lan (Pamela)			
Wong Man Yee (Fanny) Bank of China (HK) Ltd			

Note : A Member (Corporate or Individual Member) is encouraged to vote for at least 3 candidates and up to 12 candidates.

In order to comply with the Companies Ordinance, each candidate standing for election will need to be voted on individually at the Annual General Meeting by a separate resolution. A resolution is passed if the number of "For" votes / the sum of "For" and "Against" votes exceeds 50%. As the Association receives more than twelve (12) nominations, then the resolution for each candidate to be passed will provide for a method to determine, in the event all resolutions are passed, which candidates will be elected as members of the Executive Committee, as follows :

"THAT, subject to the number of votes in favour minus votes against this resolution ("net votes") being among the 12 highest number of positive net votes on each of the resolutions to elect a person as a member of the Executive Committee at this Annual General Meeting, [name of candidate] is hereby

elected as a member of the Executive Committee with effect from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting, provided that in the event of a tie for the 12th place, the ranking of the tied resolutions shall be determined by the drawing of lots by the Chairman of the meeting."

Name of Proxy Holder (if applicable): _____

Name of Member for whom Proxy Holder is acting as a proxy (if applicable): _____

Signature of Member / Proxy Holder: _____