

17 February 2023

Members of the Hong Kong Trustees' Association c/o Hong Kong Trustees' Association Ltd

Dear Sirs.

Re: SFC Survey - Asset and Wealth Management Activities Survey 2022

I am writing to invite your firm to participate in the Asset and Wealth Management Activities Survey (the "AWMAS") conducted by the Securities and Futures Commission ("SFC") for the year ended 31 December 2022.

This survey is conducted annually to collect information and data on asset and wealth management activities in Hong Kong for regulatory and market facilitation purposes and to develop a better understanding of the state of the asset and wealth management industry in Hong Kong. For your reference, the 2021 AWMAS survey report can be accessed at SFC website.

The survey questionnaire can be accessed through an online submission system at: https://wings.sfc.hk/awmas/#/en/.

I would greatly appreciate your help in arranging to have the questionnaire completed via the online submission system on or before 21 April 2023.

The data and information collected will only be used by the SFC as part of the industry analysis which will be published in the 2022 AWMAS survey report later in the year. Please be assured that all information supplied will be treated in strict confidence and will not be disclosed to any third party except in an aggregated form of statistics.

If you have any queries on the AWMAS, please contact the Investment Products Division of the SFC at (852) 2231-2014 or email to awmas2022@sfc.hk.

Yours faithfully,

Christina Choi **Executive Director**

Investment Products

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