

Why choose Hong Kong as your Family Office location?

Invest HK webinar 14 July 2021



INTERNATIONAL EXPANSION

The opportunity to expand operations outside Europe led **Quintar Capital** to join a well-established European financial conglomerate. UK-based Hanson Asset Management is a leading part of the group which includes one bank in Germany and one in Russia and a pan-European insurance group.

This dynamic international relationship opens the door to complementary investments and the influx of money from European investors into Asian markets.

One of the first steps under new ownership was a commitment by **Quintar Capital** to establish different (Private Credit) fund structures to take advantage of the global shortfall in financial support for SMEs and enterprise businesses and deliver new investment opportunities to a global investor market.

The name Quintar finds its roots in Romansh, one of the four national languages in Switzerland.

It means "TO RECKON" or "TO COUNT"





QUINTAR CAPITAL

Quintar Capital is a family office providing tailored investment management and debt solutions to "its" family as well as external investors in Hong Kong and across Asia.

Founded in 2016, the firm has built a steadily growing business network linked to financial services.

With a head office in
Hong Kong and a parent
company in Europe,
Quintar Capital is
well placed to leverage
funds raised in both
regions to take advantage
of investment opportunities
in the fast-growing
Asian marketplace.

CORE ACTIVITIES





Tax Complexity Index, 4th globally; just behind Singapore

Competitive tax regime

TAX REGIME

HARD FACTORS

PROXIMITY

Fast, cheap public transport

Public Transport Index; Short wait, short travel time Freely Convertible

Since 1983 pegged to the US Dollar

CURRENCY STABILITY

Rule of Law Index 2020, 16th globally; just behind Singapore and Japan

Considered Hong Kong's greatest strength

RULE OF LAW

SOFT FACTORS

SKILLED EMPLOYEES

Low Unemployment

High skill set, highly ranked Universities CONNECTIVITY

13th busiest passenger Airport



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EXPERT ADVANTAGE TO BENEFIT EXPERIENCED INVESTORS

The QUINTAR STRATEGIC SPECIAL CREDIT FUND provides

a significant investment opportunity for professional investors, HNWIs and family offices

Stable & Competitive Returns

Offering stable, competitive returns in a previously difficult-to-access sector that has a low correlation with public stock markets

Low Competition

Quintar Capital enjoys a low level of competition because most established debt funds have a global focus and lack investment opportunities of sufficient scale in Asia

Stable & Experienced Team

The core team at
Quintar Capital has worked
for **more than 30 years**in Asia covering the credit
and risk sector as well as
investment & asset
management